# NEXT STEPS FINANCIAL SOLUTIONS MORTGAGE QUESTIONNAIRE



NAMES OF CLIENTS:
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PLEASE NOTE: Once completed, please return by email, or print and post if preferred

PLEASE PROVIDE A BRIEF SUMMARY OF YOUR REQUIREMENTS:				

## PLEASE TICK BOXES TO CONFIRM WHICH DOCUMENTS HAVE BEEN ATTACHED/ ENCLOSED

		,
	FIRST APPLICANT	SECOND APPLICANT
PROOF OF ID - DRIVING LICENCE OR PASSPORT		
PROOF OF ADDRESS - UTILITY BILL		
PROOF OF DEPOSIT (IF APPLICABLE)		
3 YEARS SA302'S (IF SELF EMPLOYED)		
TAX YEARS OVERVIEWS FROM ACCOUNTANT		
3 MONTHS PAYSLIPS (IF EMPLOYED)		
3 MONTHS BANK STATEMENTS SHOWING INCOME + EXPENSES		
COPY OF CREDIT FILE (IF APPLICABLE)		
COPY OF SALES PARTICULARS (IF APPLICABLE)		

## MORTGAGE FACT FIND DOCUMENT

APPLICANT DETAILS	FIRST APPLICANT	SECOND APPLICANT
Title:		
Full Name: (As shown on passport)		
Previous/Maiden Name: Date Changed:		
Marital Status:		
Date of Birth:		
Nationality:		
Email Address:		
Home Telephone No:		
Mobile No:		
Work Tel No:		
Current Address: (Please include post code)		
Date Moved to Property:		
Residential Status		
If Renting Amount of Rent Paid:		
Previous address/addresses: (If less than 3 years at present address)		
Date Moved to Previous Address:		
Residential Status (At Previous address):		
Are you on the Electoral Register at your current address?		

Smoker: Y / N		
Dependants: (Dates of Birth)		
EMPLOYMENT DETAILS	FIRST APPLICANT	SECOND APPLICANT
Occupation:		
Company Name:		
Company Address:		
Employee Annual Salary:		
Regular Bonus / Commission / Overtime:		
Start Date of Employment:		
Anticipated Retirement Age:		
PREVIOUS EMPLOYMENT:	FIRST APPLICANT	SECOND APPLICANT
Previous Employment Details: (If Less than 2 Years):		
Dates:		
Annual Salary:		
SELF-EMPLOYED ONLY:	FIRST APPLICANT	SECOND APPLICANT
If Company is Limited – Company No:		
Date of Incorporation:		
Anticipated Retirement Age:		
How Many Years Accounts?		

Net Annual Profits: Previous Year:	£	£
Director's Annual Salary:		
Accountant's Details:		
BANK ACCOUNT DETAILS:	FIRST APPLICANT	SECOND APPLICANT
Name of Bank:		
Bank Account No:		
Sort Code:		
Time with your Current Bank:		
Would you like to make mortgage payments from this account?	Y / N	Y / N

£

## **FINANCIAL COMMITMENTS:**

Net Annual Profits: Latest Year:

Do You have any Financial Commitments (Loans, Credit Cards, Child Maintenance)

£

	(Loans, Credit Cards, Cliftd Maintenance)					
Applicant No:	Description	End date	Company	Outstanding	Monthly Payment	Add to Mortgage

Please provide further details in notes if necessary at the end

If unable to work, wou an income?	uld you still receive		
How much would you	receive?		
For how long?			
What is the source of t	the income?		
Notes			
	DOY	OU HAVE SAVINGS?	
Provider	Account type Savings account / ISA etc	Balance	Will these be used towards deposit/fees?
			Y / N
			Y / N

IT IS IMPORTANT THAT YOU HAVE INSURANCE IN PLACE TO COVER YOUR NEW MORTGAGE. WOULD YOU LIKE TO RECEIVE A FREE, NO OBLIGATION QUOTE FOR THE FOLLOWING:

Y / N

Buildings and contents	Y / N
Life assurance	Y / N
Critical illness cover	Y / N

# **CURRENT MORTGAGES/ FIRST APPLICANT SECOND APPLICANT UNENCUMBERED PROPERTIES** Do you own a Property Lender **Property address** Property year built **Property number of bedrooms** Property type Amount of loan outstanding Property value / Sale price Term remaining (years) **Buy to Let? Current interest rate** Interest rate type - fixed / tracker etc. Monthly mortgage payment Repayment method To be redeemed – Yes / No When does rate end? Are there any penalties if you transfer or repay your existing mortgage? How much is the penalty **Early Repayment Charge End Date**

Are you prepared to pay these if you transfer/repay your current mortgage?

Are your current mortgage terms portable to a new property?

If Interest Only, how do you intend to repay the capital?

Do you want to continue using these terms for any new mortgage arrangement?

Please complete the following expenditure form as accurately as possible as the lender will confirm the figures via bank statements and any discrepancies could affect the amount they will lend.

Please give all figures **monthly**.

## **BUDGET PLANNER**

Current Mortgage		
Current Rent		
Interest Only Repayment Strategy		
Hire Purchase/Rental Agreement		
Other Loans		
Alimony		
Credit/Store Cards		
School/Child Minding fees		
Maintenance for Dependants		
TRANSPORT	FIRST APPLICANT	SECOND APPLICANT
Fuel		
RoadTax		
Insurance		
Parking		
Other Travel e.g Trains etc		
TOTAL - TRANSPORT		
UTILITIES & OTHER BILLS	FIRST APPLICANT	SECOND APPLICANT
Gas/Other Heating		
Electricity		
Water		
Telephone/Broadband		
Digital/Cable TV		
TV Licence		
Council Tax		
Ground Rent		
Service Charge		
TOTAL - UTILITY & OTHER BILLS		

GENERAL LIVING COSTS	FIRST APPLICANT	SECOND APPLICANT
Food		
Clothing		
Personal Goods (e.g. toiletries)		
Mobile Phone		
Household Goods (e.g. furniture/appliances)		
Repairs		
Entertainment/Recreation		
Alcohol/Tobacco		
Holidays		
Other		
TOTAL – GENERAL LIVING COSTS		
MISCELLANEOUS	FIRST APPLICANT	SECOND APPLICANT
MISCELLANEOUS  Pensions	FIRST APPLICANT	SECOND APPLICANT
	FIRST APPLICANT	SECOND APPLICANT
Pensions	FIRST APPLICANT	SECOND APPLICANT
Pensions Insurances	FIRST APPLICANT	SECOND APPLICANT
Pensions Insurances Savings/Investment	FIRST APPLICANT	SECOND APPLICANT
Pensions Insurances Savings/Investment Other Monthly Outgoings	FIRST APPLICANT	SECOND APPLICANT
Pensions Insurances Savings/Investment Other Monthly Outgoings TOTAL - MISCELLANEOUS	FIRST APPLICANT	SECOND APPLICANT  SECOND APPLICANT
Pensions Insurances Savings/Investment Other Monthly Outgoings TOTAL - MISCELLANEOUS Agreed monthly budget		
Pensions Insurances Savings/Investment Other Monthly Outgoings TOTAL - MISCELLANEOUS Agreed monthly budget ADVERSE CREDIT HISTORY		

## If you have answered 'Yes' to any of the above please enter details in this section

Company	Amount	Client	Date	Settled
	Company	Company Amount	Company Amount Client	Company Amount Client Date

NEW MO	NEW MORTGAGE REQUIREMENTS		
Purpose of Loan - purchase / remortgage / rate switch / further advance / secured loan			
If remortgaging, is capital raising required?			
How much and what for?			
Property Value			
Purchase Price			
Loan Amount Required			
Term of Loan (years)			
If a Buy to Let Mortgage, what is the expected/received rental income?			
Deposit Available			
Source of Deposit			
Repayment method			
Are you are buying on a Shared Ownership Scheme			
Monthly rent payment			
Percentage of property to be purchased			

## PROPERTY TO BE MORTGAGED

Address of property to be mortgaged:	
Estate Agents Details:	
Solicitors Details if known:	
Year built	
Number of bedrooms	
Property type (detached, semi-detached, terraced etc.)	
Property tenure - Freehold / Leasehold	
If Leasehold, give the term remaining	
Is the property of non-standard construction (i.e. not thatched roof, barn conversion etc)?	
Will this be the only property you own?	
If No, is this your main residence?	
If No, do you have a mortgage on the other property(s)?	
If No, do you intend to clear any of these other mortgages?	

# MORTGAGE PREFERENCES Do you have a specific preference for any of the following features as part of your mortgage?

# IMPORTANCE LIST TICK PREFERENCES

An upper limit on your mortgage costs for a certain period	
To fix your mortgage costs for a certain period	
A discount on your mortgage repayments for a certain period	
A mortgage Tracking movements in another rate for a certain period	
A Variable Rate mortgage from the outset	
Access to an initial cash sum (cashback)	
No Early Repayment Charge on full or part repayment	
Making limited overpayments without early repayment charges.	
No tie-in after a fixed, discounted, tracker or capped interest period	
Speed of mortgage completion	
Fees to be added to the loan	
Ability to vary the repayment amount or take repayment holidays	
Ability to link your finances (e.g. bank account, savings, mortgage)	
Might your income change significantly within the foreseeable future (3 to 7 years)?	
Might your expenditure change significantly within the foreseeable future (3 to 7 years)?	
Do you have any plans to pay off some, or all, of your mortgage within the term?	
Are you likely to move or sell within the term?	
Arrangement /Application Fee Added to loan – Y / N	

MARKETING	
Marketing consent – please circle your preference:	
Post / Email / Telephone / Text	

**NOTES:** 

## **DATA PROTECTION**

I consent to the information you hold about me being processed and held on computer or paper files.

I consent to any information that I give to be disclosed to third parties, e.g. credit reference agencies and product providers for the purpose of my application.

I confirm that I have the permission of any other person mentioned to provide any information contained in this document.

I confirm that this declaration has been signed in the UK and that I am a UK resident.

I consent to the data being checked and / or disclosed to the regulatory authorities as part of compliance monitoring activities.

### **DECLARATION**

In order to advise you properly, we must obtain certain information from you about your financial and personal circumstances, to assess your suitability for particular products and services.

I have read this document carefully and confirm that the information contained within is true and accurate to the best of my/our knowledge.

Adviser Name	
Adviser Signature	
Date	
Applicant 1 Name	
Applicant 1 Signature	
Date	
Applicant 2 Name	
Applicant 2 Signature	
Date	